



Keneos Corporate Finance Management



From knowledge to solutions

“CFM: control and optimize your business through modern and high performing finance management”



Keneos: SAP-based Solutions
CFM: a Keneos core business

Delivering CLM success for your business



**200 SAP
consultants**

**Covering
Belgium,
Luxembourg,
France,
Switzerland,
Germany**

**Multilingual,
multicultural**

70% senior level

**CFM
by Keneos**

**25 CFM
consultants**

**Passionate about
Finance**

**Covering
the full scope of
Finance incl.
new EPM portfolio**

**Finance
and beyond**

**For customers
across industry
sectors**

**Sciences /
Chemicals**

**Public Sector /
Transportation**

**Utilities /
Telecommunication**

And many others

Your questions...

*“we did the technical **upgrade to ECC6**,
now we’d like to **discover its potential** in the Finance space”*

*“we’re running SAP in Finance,
but we’d like to
understand and benefits
**from the new SAP Enterprise
Performance Management offering...**
what’s in the box?
Where should we start?”*



*“we’ve got the SAP Finance in place,
but we need to
optimize and improve
our processes and performance
in areas like cash management,
value chain, profitability analysis,
planning and forecasting,
investment management
and analytics”*

*“we’re looking for a **partner**
to help up us with **strategy, projects and support.**
And not just in Finance,
but **right across the SAP spectrum**”*

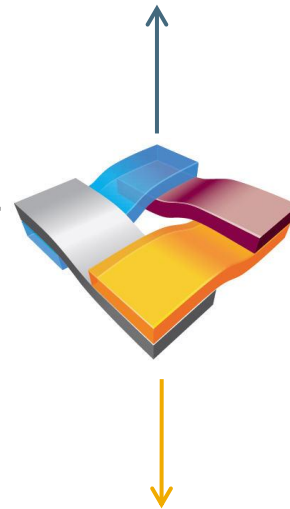
... Our answers

CFM Solution Projects

finance operations, business planning and consolidation, profitability management, supply chain integration, performance and risk management

SAP EPM Discovery Workshop, SAP EPM Roadmap Workshop and Business Consulting

Go through SAP BusinessObjects EPM offering, develop implementation roadmap with Quick wins, IT application architecture, perform knowledge transfer



CFM Product Portfolio

Financial Supply Chain Management, innovative value added approach for profitability and cost management, advanced consolidation, planning and budgeting solutions adapted to your environment, financial operations review, integrated asset / investments management, new GL, modern management reporting, and spend / supply chain analytics

CFM Consulting and Services

Ad-hoc expert consulting, proof of concepts, analysis, project implementation and rollouts, ongoing production support - remote and/or on site

A full coverage of Finance/EPM at your service

SAP Business Suite

Full range of Finance functionalities for your operational organization, incl. Finance, Controlling, Asset Management, New GL, Supply Chain and Business Process integration

SAP FSCM

Treasury and Cash Management linked to your supply chain incl. liquidity planning, payments, credit management, collection management, dispute management

Business Planning, Forecasting and Consolidation

Value chain, financial consolidation down products / operations, advanced planning and budgeting solutions (SAP SEM, BI-IP, BPC, etc.)

Profitability and Costs Management (PCM)

Best of breed product profitability analysis, global value chain analysis, process analysis, overhead costs improvements customer/ distribution channels profitability

IT cost management and cross-charging

Profitability and cost management solution for IT services (internal / external), with powerful cross-charging and simulation capabilities

Keneos ECC6 Maximize

Helping companies discover what they now have "in the box" with ECC

Management Reporting

Modern and integrated management reporting based on latest SAP BusinessObjects Offering and lightening all aspects of your business, not only finance

Performance and Risk Management

Financial Information Management, SAP GRC (Governance, Risk, Compliance) offering, SAP BO reporting tools, spend / supply chain analytics, Management cockpits

Real Estate

High performing real estate management, covering Project Systems, Investment Management, Plant Maintenance, Environment, Health and Security, Controlling and Reporting

Project Systems

Discover full potential of SAP Project System, as well as cProjects to improve the visibility and control throughout your operations

Spotlight: our CFM clients



Spotlight: our CFM clients

	<p>Industrial Planning and Budgeting and Forecasting process , cockpit and web reporting for Global Finance using BI-IP on top of ECC6.0 and APO</p>		<p>ECC6 upgrade project and unicode migration NPMR – Novartis Product Management Reporting solution for corporate finance and all divisions: implementation and Support service</p>
	<p>Spend Analytics within Working Capital reporting in BI to monitor payment terms, and simulate impact of changed payment terms</p>		<p>SPMR – Sandoz Product Management Reporting solution for Sandoz: implementation and Support service</p>
	<p>Architecture design, impact analysis, integration of Project System with AA /IM</p>		<p>Synpro – Syngenta Product Reporting and GPC – Global Product Consolidation : Product Profitability and Costs Management throughout the Group</p>
	<p>Implementation of SAP FSC-Treasury & risk management (TRM)</p>		<p>Define and implement global KPIs BI Architecture for Corporate Finance</p>
	<p>Core model Definition for the “Service” Business Unit and for all plants in France, UK and Germany: CO and PS implementation (incl. Management Reporting)</p>		<p>PCM – Profitability and Costs Management: IT Costs and profitability / IT Cross-charging</p>
	<p>Core model development for railway transportation unit: CO and PS implementation (incl. Analytics)</p>		<p>ECC6 trainer SAP Finance Module testing</p>

Your contacts for questions, remarks, next steps...

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Thank you!

